


Memo

To: City Council
From: Amy E. Gilson, P.E., Director of Public Works 
Date: February 20, 2018
Re: Combination Sewer Cleaner Truck Purchase

As directed by City Council, the DPW has researched other manufacturers of fan blower model combination sewer cleaner trucks (CSCT) in an effort to get quotes on a machine similar to the ones previously quoted by Jack Doheny Companies. Apparently the only other manufacturer of the fan model is Vac-Con.

We reached out to the closest Vac-Con dealer who covers both Ohio and Indiana. They told us that they could not sell us a machine, nor could they give us a quote. We were sent to their Florida headquarters that sent us to their rep in Missouri. The rep indicated that their similar truck (a 16 yard vs. 15 yard) would be about \$400,000.00. He did also offer that service would be available in either the Chicago or Columbus areas. Based on these factors, we are not recommending the purchase of a Vac-Con CSCT.

The original recommendation was to purchase a 2017 Vactor 2100 PLUS for \$393,946.62 from the truck's Michigan dealer, Jack Doheny Companies (Doheny's). Since that time, Doheny's has quoted two new trucks from prior model years that were purchased as demonstrator models and have been sitting in their inventory. Because they were ordered as demonstrator models, these two trucks have many more options than were quoted for our truck. The 2015 truck is quoted as \$372,348.00, and the 2016 truck is quoted as \$375,841.00.

We have reviewed the specifications of all three Vactor trucks, and while the discount for a prior year model appears to only be approximately \$20,000, there is roughly \$20,000 of options that were not quoted on the 2017 truck to try and keep the cost down. These options will be useful for the DPW and add to the resale value. It is the consensus of the DPW that we request the purchase of the 2016 Vactor 2100 PLUS for \$375,841.00. It has also been requested that we add in \$2,975.00 for options we felt were necessary on the 2017 truck but they are not included on the 2016 truck. The purchase price would be \$378,816.00 including the options.

Doheny's are still offering \$32,000.00 for trade-in on our current trailer mounted jetter which we feel is in line with what we've seen for this model. We intend to trade it in to make the net price \$346,816.00.

In accordance with Section 2-186 of the City Ordinances, I am hereby requesting that City Council approve the waiver of the sealed bid process for purchases over the amount of \$5,000 and the required three quotes for purchases over \$2,500.

Please let me know if you have any questions.

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